

SME Executive Kick-off Meeting

28th March 2013

REMINDER SME 2013 EXECUTIVE Kick-Off meeting!!!

WELCOME!!

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Dear Members and Friends....

We are holding the 2013 Executive Kick-off meeting on Thursday 28th March at 6.30pm till 9.30 pm. All Members and Friends welcome.

The Meeting will be held at :

SME Toronto 7100 Woodbine Avenue Section 312 Markham Ontario L3R5J2.

Admission FREE!

The SME Toronto Chapter is transitioning from the very successful 2012 year's Executive team to the 2013 Year's Executive team.

We still have Executive positions open

We are offering you the opportunity to hold a position on the SME Toronto's 2013 Executive Team as we roll out our 2013 Take Back Manufacturing plans and progressive Toronto Chapter events for 2013.

If you are interested or even curious about what being on the SME Chapter's Executive team is like, or would consider volunteering on any level, please review the more detailed information link below on these positions and contact me at <u>migel.southwav@smetoronto.ca</u> t: (905) 464-5517

OR

I look forward to seeing you at the event !!!

Best regards,

Nigel Southway

SME Toronto Chair-2013 Society of Manufacturing Engineers Toronto e: <u>Nigel Southway@smetoronto.ca</u> w: <u>http://www.smetoronto.ca</u> t: (905) 464-5517 TAKE BACK MANUFACTURING <u>www.smet.bm.org</u>





SME Toronto www.smetoronto.ca

Nigel Southway SME Chair 2012/2013





The Society of Manufacturing Engineers

Premier source for manufacturing knowledge, education and networking.

Connecting manufacturing practitioners together. Provide Tradeshow , Expo and network events. Reviews latest manufacturing technologies/processes/techniques/practices. SME world-wide supported network of chapters and technical communities. Many programs, events, magazines, publications, huge technical database and online training SME leader in manufacturing workforce Education/training/skill development. SME is a LEAN Business Certification Authority.

WWW.SMETORONTO.CA



SME Technical Community Networks (8) <u>www.sme.org</u>.

Automated Manufacturing & Assembly

Identifies and pursues advancing technologies and techniques in automation and assembly.

Forming & Fabricating

Concentrates on key metal forming and fabricating technologies.

Industrial Laser

Promotes laser technology in North America with high intensity by educating the market and advancing the laser technology base.

Machining & Material Removal

Discusses, explores and advances ideas related to cutting processes and machining systems.

Manufacturing Education & Research

Advances education and research in manufacturing, career and professional development, and the manufacturing enterprise's need for a skilled workforce.

Plastics, Composites & Coatings

Addresses the manufacturing processes of plastics, composites, and finishing and coatings technology.

Product & Process Design and Management

Discusses, investigates and advances ideas related to the design and management of products and processes, as well as lean manufacturing concepts.

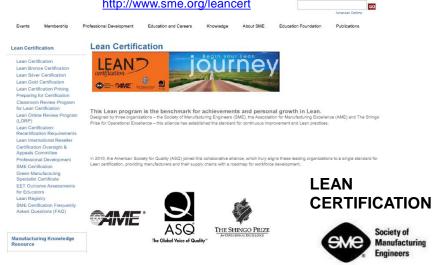
Rapid Technologies & Additive Manufacturing

Concentrates on the technologies and processes that help conceive, develop, test, improve and manufacture new products to bring them to market faster and more cost effectively.

Society Manufacturing Engineers



LEAN Certification





SME - TORONTO CHAPTER WWW.SMETORONTO.CA

The place for Manufacturing Engineers and Manufacturing Practitioners to MEET KNOW GROW

Join us and find out more about our Society and and our members and get to know us better.

We would be pleased to welcome you in person!



We marked this BMC Plaptic the ensure that the science of Manufacturing Engineering and associated <u>Manufacturing Engineering</u> and ensured. and That we support the advices of the manufacturing indusity sectors so that they may remain competitive. We support the development of new segmeering and manufacturing involution and data for business improvement, and we provide a conduct to communicate these appointuities to industry. We encourage members of all ages who share a parsion for Learning, sharing and lively debates, fun activities and making new friends We are always pleased to welcome new <u>members</u> who thing new perspectives and experiences and a breath of fresh ar to the group. Please atto by - we would be to meet you!

Important Dates and Events



SWE Chapter monthly MeetingsJon us at our at SME Toronto headquarters to explore new concepts and exchange ideas, network and istem to guest speakers, so that we can further the manufacturing engineering knowledge within our engineering and manufacturing community. More

The Proceedings from all past SME Chaper meetings are at. http://www.sme-tbm.org/tbm-information



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• SME Toronto Executive team (2012)

Nigel Southway Chair 2012 Society of Manufacturing Engineers Toronto t: (905) 464-5517 e: Nigel.Southway@smetoronto.ca w: http://www.smetoronto.ca

Marie Laird Past chair and secretary marie.laird@smetoronto.ca

Parvin Marzban Executive team member Parvin.Marzban@smetoronto.ca

Ovidiu Demian Executive team member ovidiu.demian@smetoronto.ca

Norm Nopper Executive team member norm@normnopper.com THANKS!!!!!

Mehdi Nooraniazad Executive team member mnooraniazad@yahoo.ca

Ron Kurtz Executive team member randskurtz@rogers.com

Bruce McDonald Executive team member tumpline@cogeco.ca

John Quarterly Executive team member john@chessmenmediagroup.com

Roger Jones PEO Executive TBM



Who has joined us today?

- Name?
- Brief background and discipline?
- Interest in being here?

Also.. Add name/email to register....

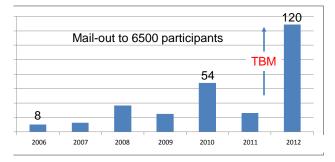


SME Toronto ChapterRecent history...

- Started in 1939...
- Always been a strong central chapter in Canada..
- Has struggled in last 5 years
 BUT
- Found a new way forward...
- But we have to do things differently..!!!
- Plus.....







CHAPTER FINANCES

Jan 2012 Balance	\$24,453.59		
Income	\$1,927.20		
GIC Matured	\$24,922.20		
Expenses	-\$7,701.13		
Dec 2012 Balance	\$43,601.86		
Note: SMEEF funds remain unspent ~\$14895			







CMTS Toronto Canada October 2011 FABTEC Toronto Canada March 2012 MMTS Montreal Canada May 2012 SME Annual Conference Cleveland USA June 2012 Many other Society and Association events in 2012

Μ

SME Chapter Monthly Meeting

Will be held same time each month...at SME Toronto offices (Free/plenty of parking)

General Agenda (2 Hours Typical2.5 Hours max) Network greet and meet and coffee Opening remarks from the Chair Welcome.. Attendees and recognize visitors and new members Review of absent / members with sickness etc ..Plan follow-up Guest speaker/s Or Discussion session on topic of choice (facilitated) Refreshments General announcements and outlook of planned events Special projects status reports Proposals received for events and the good of the chapter Chair closing remarks Break and good night

Then

Officer Meeting (After General Agenda 1 hour max) Summary of accounts Last meeting minute actions pending New actions to minutes. Short report from each officer Specific officer meeting actions. CLOSE



SME Monthly TBM Journey......

We are holding regular SME Chapter meetings with TBM as the central theme

With one of the TBM imperatives discussed as a special topic each month.

- January TBM Overview
- February Innovation
- March Balanced Sourcing
- April Industrial Education and Training
- May Computer Integrated Manufacturing
- September Rapid Prototyping/Additive Manufacturing Technology
- October Employee Engagement
- November
 TBM Survey results ... TBM Roadmap
- December SME Year end Review/Party
- January Productivity and Lean workshop
- February TBM Toolkit workshop





Innovation and Commercialization

A Key Strategy to Take Back Manufacturing

Norm Nopper, MA, BBA Board Member, SME Toronto Chapter 26 Managing Director, Lakeport Metalcraft Inc. Manufacturer of The Backbone[™] for Reach Trucks



The Future of Education & Training for Industrial Success in Ontario....

Society of Manufacturing Engineers Toronto Chapter 26







SME Toronto September 13, 2012







Mission of the SME Student Chapter

Provide a conduit for students to:-

- Meet/experience real life manufacturing engineering professional environments.
- Grasp the culture and topics of interest in engineering and manufacturing technology.
- Study and share in the debate on the future socio-technical environment and current economic issues.

Status:

Sheridan kicked-off... Sessions held...more in 2013 Seneca agreed to start.. Plans being prepared Durham have agreed .. Plans being Prepared

SME/TBM Communication Sessions

lune 2011

- TBM Forum Kick-off
- CMTS Tradeshow TBM Road-show at SME Pavilion
- PEO Review sessions on TBM
- FABTECH Canada Tradeshow TBM Road-show
- Ontario MPP Briefing meeting/s On TBM
- CME Strategy review (SME Toronto/PEO supported)
- Book Launch ... How to Make Manufacturing Sexy .
- ASME TBM Toronto Ryerson University
- OCEPP Policy Session Toronto
 CAW Auto Industry Report review
- SME MMTS Show Montreal LEAN/TBM Presentation
- CAMM Dinner and TBM Windsor
- SME Annual Conference Cleveland (Presented TBM)
- Ontario manufacturing Council TBM Presentation
- Lambda/Alpha..Intro To TBM
- PEO TBM Symposium University Of Toronto..
- SME-AMT Show Toronto
- SME-Medical Show Toronto
- Plant Magazine Outlook 2013 SME Supported
- Canadian Industrial Machinery Magazine TBM interview
- TVO The Agenda...with Steve Paikin
- USA Manufacturing Revival Radio show Interview on TBM
- Report on Business article Reshoring/TBM
- AME TBM/Reshoring
- ASQ TBM Presentations (Toronto and Kitchener)
- SME Edmonton TBM Awareness
- SME Annual conference... Lean Implementation panel
- CIM Symposium Niagara falls

October 2011 January/February March 2012 April 2012 Apr/May 2012 25th April 2012 3rd May 2012 May 11th May 2012 15 May 2012 . May28th June 2012 July 2012 10 Sept 2012 13 October 2012 October 2012 November 2012 November 2012 November issue December 2013 November & February 2013 March 2013 Q1 2013 March 2013 June 2013 June 2013 July 2013







Society of Manufacturing Engineers Toronto Advancing Manufacturing in Ontario

Take Back Manufacturing



A Forum Dedicated to Restoring our Manufacturing Sectors.





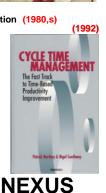
NIGEL SOUTHWAY

Owner of NEXUS CONSULTING SERVICE

- 40 years Broad Business and Manufacturing Experience
- British Engineering Apprentice...Aerospace/Electronics (1966)
- BSc EEE C-Eng. in Engineering/MSc Management....
- Manufacturing Engineer (1972)
- MOTOROLA Director Manufacturing Eng / Lean and Six Sigma Implementation (1980,s)
- Engineer / Manager / Director / VP Operations
- Change Agent/Educator/Coach/Advisor for LEAN business improvement
- AUTHOR : CYCLE TIME MANAGEMENT ... Fast Track to Productivity Improvement
- · Consulted many organizations in different industry sectors.

Automotive, Aerospace, Avionics, High-tech and consumer Electronics, Pharmaceuticals, Food, Beverage. Consumer Products and Appliances, Steel, Fabrication, Mining, Resource extraction equipment, Construction, Off-road equipment, Service and Financial Industries.

Manufacturing has been good to me!



www.nigelsouthway

www.nigelsouthway





The future of manufacturing in Ontario's economy.

Society of Manufacturing Engineers Toronto Advancing Manufacturing in Ontario

TBM...Our Ultimate Goal

STRONG Manufacturing in North America... AGAIN!



THE TBM FORUM...

Canadian Industry Associations, Government Agencies, Major Educational Institutions, Industry associations, Unions and Industrial experts that have participated and agree to fully support the TBM initiative include:

Associations:

Society of Manufacturing Engineers (SME) , American Society of Mechanical Engineers (ASME). Association of Manufacturing Excellence (AME); Association of Operations Management (APICS): Auto Part Manufacturing Association (APMA); Canadian Manufacturers and Exporters (CME); Canadian Tooling and Machining Association (CTMA); High Performance Consortium (HPC), Ontario Power Generation (OPG); Ontario Society of Professional Engineers (OSPE); Professional Engineers Ontario (PEO); Ontario Professional Engineers Policy Group (OSPE) , Society of Auto and Aeronautics (SAE), Society of Manufacturing Engineers Canadian Exposition Group, American Society of Quality (ASQ) Ontario aerospace council (OAC) MacDonald Laurier Institute (LSI) Canadian Tooling and Machining Association (CTMA) Certified management accountants (CMA) Excellence in manufacturing Consortium (EMC) The Progressive Economics Forum (TPEF),

Experts:

High Performance Consortium (HPM), Organization Thought-ware International Inc., Re-shore Group USA. RIC Center.

Presentations....

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Educators:

Association of Canadian Colleges (ACCC), Canadian Apprenticeship Forum (CAF); Canadian Competition University Forum (CCUF), Sheridan College. Seneca College

Government and Associated Agencies: Ontario liberal members of parliament (Industry Education study group), Ontario NDP members of parliament,

York Municipality Economic and Innovation Development.

Unions:

Canadian Autoworkers Union (CAW), 🗲 United Steel Workers (USW)

Media:

Canadian Plant Magazine, Canadian Manufacturing Automation magazine Shop Metalworking Technology Magazine PEO Engineering Dimensions Magazine CBC Radio/Canada, Globe & Mail. The Star Other specialized Magazines



TAKE BACK MANUFACTURING Raising the Awareness



CMTS Toronto Canada October 2011 FABTEC Toronto Canada March 2012 MMTS Montreal Canada May 2012 SME Annual Conference Cleveland USA June 2012 Many other Society and Association events in 2012



In 1999, manufacturing generated 19.2% of the country's GDP and was the biggest employer. Today it's good for about 13% and has slipped to third-place as an employer behind trade, and health care/social assistance

More than 322,000 jobs were lost between 2004 and 2008, according to Statistics Canada, and the erosion continues. In October another 48,000 jobs (mostly in Ontario) were lost out of a national total of 54,000



THE ENGINEERING REGULATOR HAS JOINED FORCES WITH OTHER GROUPS IN AN AMBITIOUS CAMPAIGN TO WIN BACK LOST MANUFACTURING OPPORTUNITIES TO ONTARIO.

By Michael Mastron

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deskilling of members and the taxe or me empoy-ment opportunities engineering graduates need to become licensed. The Ontario Society of Professional Engineers (OSPE) also supports TBM. Nigel Southway, operations manager for TBM, says that while he problems have been identified, there has been little action to shore up the mana-framinion weight.

vation as a critical imperative for our collective success," he says, "but without manufacturing, how

http://sme-tbm.org/app/download/5809147904/PEO+TBM+article.pdf



T'S NOW CLEAR to many Canadians that it's time to rescue our declining manufacturing industries. Many now believe that our sinking prosperity, especially in Ontario and Quebec, requires an awareness of the important part the manufacturing sector plays in our economies.

part the manufacturing sector plays in our economics. The Take Back Manufacturing (TBM) initiative is about getting everyone—government, educators, industry and the general population—to embrace this need. The Society of Manufacturing Engineers (SME) is spearheading this initiative with support from other manugement associations and technical societies. We called the initiative "Take Back Manufacturing" because we literally need to "take" it back for our future prosperity and a balanced economy, with a combination of policy change, education renewal and business case re-planning, and by understanding the true value of the manufacturing environment. manufacturing environment.

We need to ensure policy makers re-visit and grasp the multiplier effect manufacturing has on other jobs in an economy-it's three to one. For every manufacturing job you get, three are support or service related jobs. This advantage needs to be woven into our policy and capitalization models when we look toward building capacity and infrastructure and providing tax incentives. To undertake this transformation we need bus

leaders and engineers who run companies to understand the total cost of ownership of offshore versus onshoring, and be able to review these global sourcing factors and direct their business plans correctly to become competitive. The true cost of ownership is not just labour rate

differential; it's much more complex, and involves an understanding of the costs of manufacturing, technology, logistics, fuel, quality, tariff, exchange rate, distribution and product support, and must include risk to Intellectual

Property and lost innovation incubation capability. We must study total global manufacturing cost structures and global market economics to reach a balanced sourcing strategy and a maximum opportunity

for a prosperous economy It's our leaders in industry with strong unified support

JUNE/JULY 2012 www.shopmetaltech.com 65

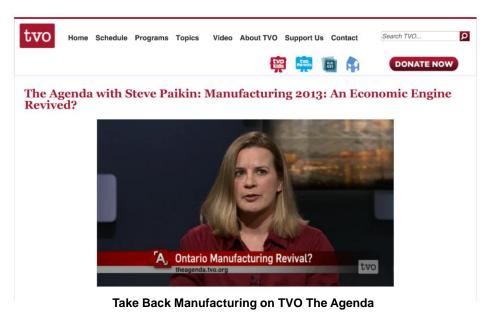


CIM: What factors are driving manufacturers' decisions to bring production back to Canada?

Southway: It's a North American-wide realization that off shoring is getting more expensive with increased transportation expense due to oil costs, as well as labor price escalation in emerging economies. Many corporations and large consulting groups also recognize that there are many hidden costs and issues in supporting a remote supply chain. In general, local manufacturing is now considered to be no more expensive than offshore production. The landed cost tipping point in some sectors and commodities is projected to be reached by 2015. Local manufacturing also offers more stability and the ability to innovate at home more effectively. And, being closer to the customer has added inventory and flexibility advantages.

CIM: How can industry members communicate the importance and value of manufacturing to the general population?

Southway: We have had three decades of people thinking manufacturing is bad news. Manufacturing has been viewed as dirty and dangerous, risky and unstable employment, and so forth. We have a lot of work to do to change this negative image. Just talking about TBM, telling the real story, and showing what we do will help. If we look at the long term, today's 12- to 15-year-olds will lead the way. When they reach 22 years old, we will have a thriving localized manufacturing economy. It certainly won't be based on cheap oil or energy, but it will be very lean and very green. Things will be made in local manufacturing hubs or clusters. Factories will be very high-tech and their operation will demand high levels of skill and education. All this needs vision and a can-do attitude. Not having both of these is our biggest risk.



Marie Laird ... Past Chair SME Toronto

CONTENT PROVIDED BY
CANADIAN BUSINESS Report on Business Economist Intelligence Unit

BUSINESS without BORDERS

Reshoring is picking up—but will Canada benefit?

While U.S. manufacturers are bringing assembly work home there's no evidence of it happening here

- By: John Lorinc
- From: <u>Canadian Business</u>
- Date: Thursday March 14th, 2013

Management consultant Nigel Southway, a British-born manufacturing engineer based in Oakville, Ont., spent much of the 2000s in China helping a client establish an industrial operation there. It was a tough gig but an exhilarating place to work, as western manufacturers flocked to booming Guangdong province to take advantage of low wage rates. He only realized the cost of China's success when he returned to Canada in 2010. "I came back and I was horrified how much Canada's manufacturing sector had hollowed out," the management consultant says. Since that eye-opening moment, Southway, now chairman of the Toronto chapter of the Society of Manufacturing Engineers, became the spokesperson of the Take Back Manufacturing Initiative, criss-crossing Canada with an admittedly bittersweet message about both the perils of outsourcing to China and the opportunities available to those who return.

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WHY?...Take Back Manufacturing

FOR OUR KIDS!!





This is NOT a game!!!...



Our Kids will think we don't make things!!!



GLOBALIZED



MANUFACTURING

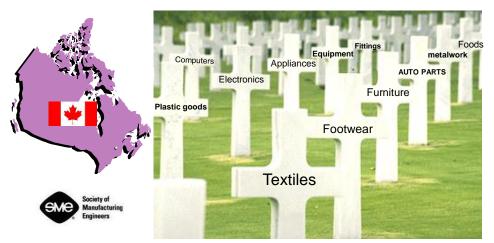
Moved Off-shore.....

15% Reduction in Manufacturing Intensity in the last decade

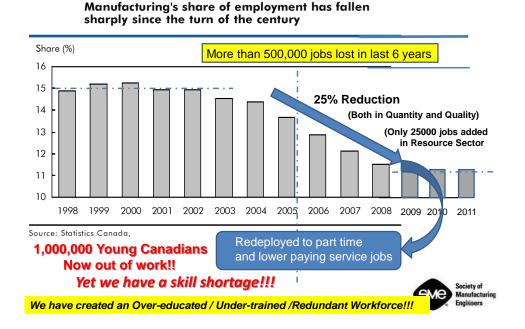
Un-controlled trade.....



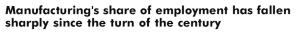




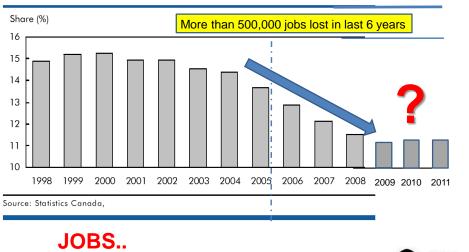
CANADA



CANADA



A Political & Social Issue!!



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Manufacturi

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What happened?



How did it happen?



So what's next?..... We need a critical mass of awareness across our population to force action taking to recover our future. A glimmer of hope ! THE GAME CHANGER!



A 2nd Chance!!

GLOBALIZED



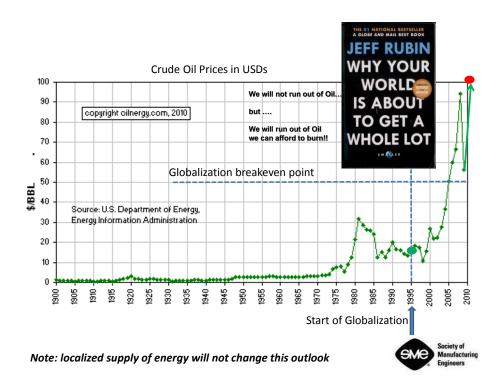
TBM Positional Paper on the Waste in a Global Supply Chain

Waste of VERY Expensive Bunker Fuel



Waste of VERY Expensive Bunker Fuel







The end of cheap China

What do soaring Chinese wages mean for global manufacturing? Mar 10th 2012 | HONG KONG AND SHENZHEN | from the print edition





LEAN Review of Trading Models

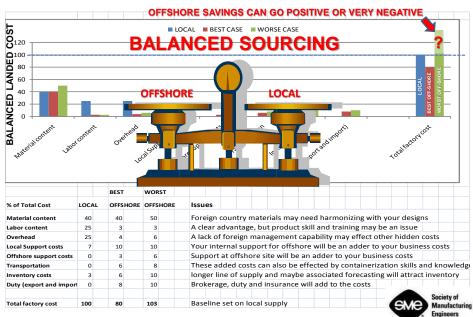
We have

"Run the Numbers"

USED BALANCED SOURCING MODELS

Every Engineer should understand business costing and economics!!!





We built Cost Trade-off Models ... LOCAL versus Off-shore

We built Cost Trade-off Models ... LOCAL versus Off-shore



Boston Consulting Group (BCG)..... Predict BALANCED LANDED COST parity by 2015 in most sectors

Due to exchange, tariffs, Transportation, wage inflation, other hidden drivers....

The REAL Costs to Manufacture OFF-SHORE will continue to rise.



GLOBALIZED



What is happening in the USA?



Resurgence of Manufacturing in USA ... Now at "tipping point"

via

Iower US exchange rate Rethinking of globalized supply Balanced Sourcing Cost trade-off modeling



THE GAME CHANGER!



What is happening in the USA?



Resurgence of Manufacturing in USA ... Now at "tipping point"

via

lower US exchange rate Rethinking of globalized supply Balanced Sourcing Cost trade-off modeling

BOSTON CONSULTING GROUP STUDY .. April 20, 2012

More Than a Third of Large Manufacturers Are Considering Reshoring from China to the U.S.

BCG Survey Confirms That Rising Chinese Wages, Logistics, and Other Factors Are Prompting Companies to Rethink Where They Manufacture.....



What is happening in the USA? Re-shoring !!! Reshoring Initiative

Resurgence of Manufacturing in USA ... Now at "tipping point"

via

lower US exchange rate **Rethinking of globalized supply**



Balanced Sourcing Cost trade-off modeling

Reasons..

Transportation costs Labor costs Product quality **Customer location** Ease of doing business



What is happening in the USA?



Resurgence of Manufacturing in USA ... Now at "tipping point"

via

Iower US exchange rate Rethinking of globalized supply Balanced Sourcing Cost trade-off modeling

Most next generation products will Re-shore if:

- Large bulk shipping cost %
- Low/Mid labor content (less than 50%)
- Hi Technology (Embedded Innovation)
- ✓ Value adding local supply chains
- Integrated with customer services



Resurgence of Manufacturing in USA ... Now at "tipping point"

Maybe **NOT** Canada with a HIGH LOONIE

lower US \$ value

Rethinking of globalized supply

Balanced Sourcing Cost trade-off modeling





via



Resurgence of Manufacturing in USA ... Now at "tipping point"

Maybe not us with a HIGH

Maybe not us with a HIG

via

Iower US \$ value Rethinking of globalized supply **Balanced Sourcing** Cost trade-off modeling





• Resurgence of Manufacturing in USA ... Now at "tipping point"

via

lower US \$ value Rethinking of globalized supply

Balanced Sourcing Cost trade-off modeling

Experts are certain Manufacturing will Re-shore to North America

.....but not sure it will be Canada!



RESOURCE ESCALATED

New Pressures on LCC Globalization (Resource & Product Transfers)



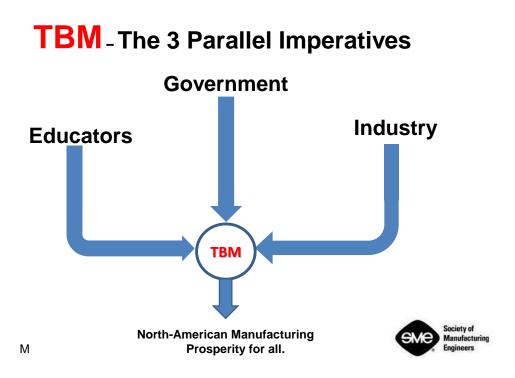
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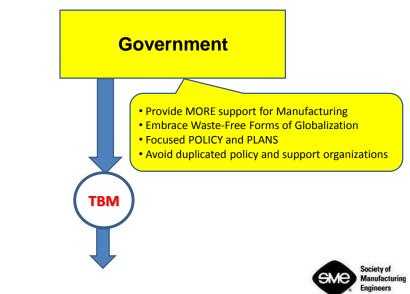
But....Are WE Ready???

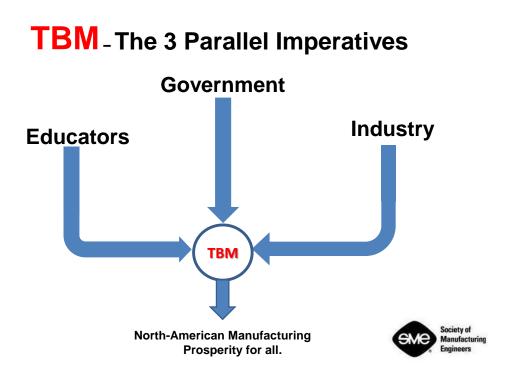


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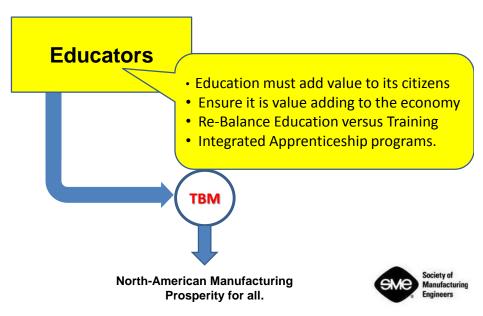


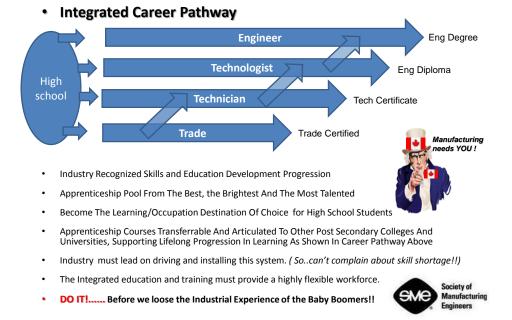
TBM - The 3 Parallel Imperatives





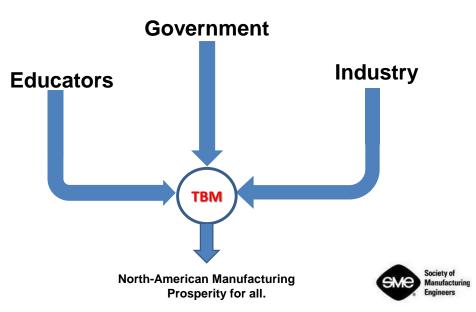
TBM - The 3 Parallel Imperatives



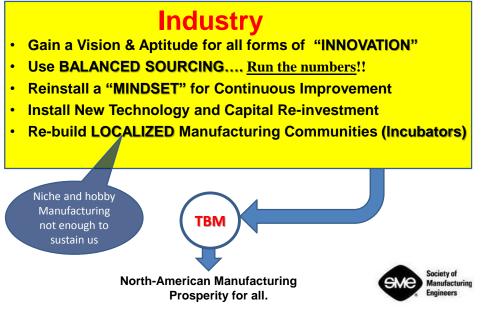


VISION ...Re-focus on New Apprenticeship Programme





TBM - The 3 Parallel Imperatives



Manufacturing has an IMAGE problem!!

Most manufacturing-based businesses are beyond dispirited....

Our Politicians/Government/Population have little understanding of business and manufacturing...We must EDUCATE them!!

Manufacturing is deemed:











Why.... Take Back Manufacturing

For Our....

MAKE SURE

They Listen / Take action!!

Population Province/State Workforce Business Leaders Investors Kids





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Let's Re-engineer Our Economy to Work Again!



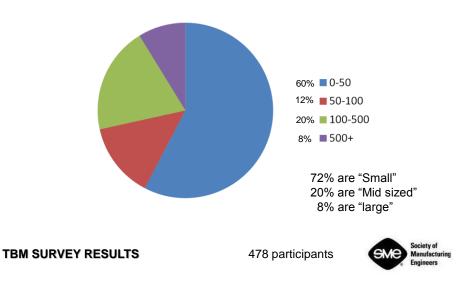
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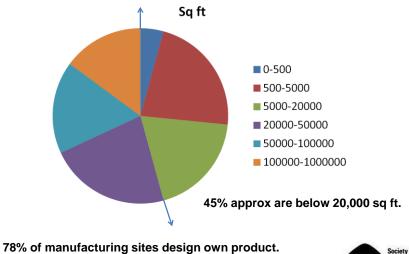


THEN PUSH HERE

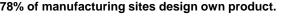


How many people are in your business?

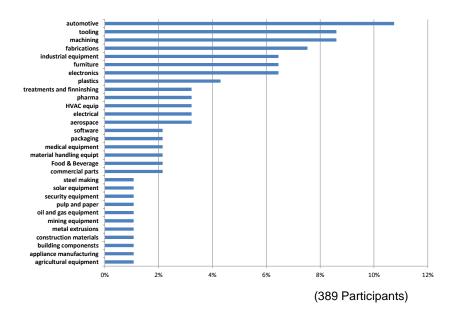




Size of manufacturing facility







Manufacturing participants only by sector

Were you aware of the Take Back Manufacturing initiative?

65%



KEY QUESTIONS WE ASKED?

Are you concerned about global competitiveness?	87%
Do you feel you can compete with the global economy as a Canadian manufacturer?	66%
Are you concerned about the decline of manufacturing in your sector?	82%
Do you feel pressure from the level of the Canadian dollar?	73%
Are you satisfied with local government support for your industry?	44%
Are you satisfied with Federal government support for your industry?	43%
Do you feel your business is under capitalized?	62%

CONFIRMS NEED FOR TBM!!



If your company were to engage in an effort to Take Back Manufacturing, what would you need the most help with?

Calculating total real cost of production (Balanced Sourcing)	42%
Productivity Improvements	68%
New product development and innovation	49%
New product introduction	35%
Workforce training and development	65%
Information/education on new technologies	53%



Which of the following process improvements are you planning to pursue?

[Lean thinking and implementation]	60%
[Six Sigma]	29%
[ERP Class A]	9%
[ISO]	26%
[Productivity through computerization]	27%
[Innovation systems for products and processes]	47%

5 biggest challenges ?

TOP 10

15.2% Skill shortage

13.4% Economic demand 12.7% Offshore competition

Over 50%

- 7.6% Productivity
- 6.2% High \$ DOLLAR
- 5.8% Investment
- 5.4% Legislation (Safety/environmental/products)
- 3.6% Material costs
- 3.3% Energy costs
- 2.2% Managing change

The Others

- 1.4% delivery
- 1.4% lack of supply base 1.4% logistics and transportation costs
- 1.4% Quality issues 1.4% technology gap
- 1.8% customer satisfaction
- 1.8% lack of government support 1.8% taxes
- government regulations 1.1%
- 0.7% Distribution issues 0.7% IP control
- 0.7% liquidity
- 0.7% market barriers
- 0.7% material sources 0.7%
- product launch Supply base availability 0.7%
- 0.4% international regulations
- 0.4% material quality
- 0.4% Offshore quality 0.4% quality of imports
- 0.4% unionism
- 0.4% US protectionism



How interested are you in educational assistance for the following?

- 57% Understanding how to Improve Total Business Cycle Time to satisfy the customer.
- 60% LEAN thinking Implementation....simplify your operational and material support systems?
- 44% Having e a Certified LEAN instructor as part of your operating team
- 43% Nominating some -one to Train as a certified LEAN instructor.
- 50% Installing a LEAN performance measurement system
- 52% Installing a Cost of Poor Quality system..... how to measure and improve for business success.
- 51% Installing Total Productive Maintenance and Calibration systems.
- 45% Implementing Statistical Process Control (SPC) as a strategic weapon for process improvement.





FUTURE

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SME CORPORATE UPDATE

THE RACE FOR RELEVANCE

- SME has acknowledged that changes are required in order to stay relevant
 - The book "The Race for Relevance 5 Radical Changes for Associations" was identified and used to provoke discussion
 - Some issues discussed:
 - governance
 - member value
 - volunteer leaders
 - percentage of young SME members

THE RACE FOR RELEVANCE

- SME President selected a task force to identify "radical" changes to meet these challenges
- Task Force presented ideas to the Board of Directors on Feb 8, 2013
- Member Council has now been charged with how some of those ideas might be put into practice

WHAT DOES IT MEAN?

- Change is coming.
- Chapter 26 has been held up as an example many times.
- An opportunity to spread TBM ideas and concepts beyond our chapter...?

REMINDER SME 2013 EXECUTIVE Kick-Off meeting!!!

WELCOME!!

Dear Members and Friends....

We are holding the 2013 Executive Kick-off meeting on Thursday 28th March at 6.30pm till 9.30 pm. ... All Members and Friends welcome.

The Meeting will be held at :

SME Toronto 7100 Woodbine Avenue Section 312 Markham Ontario L3R5J2.

Admission FREE!

The SME Toronto Chapter is transitioning from the very successful2012 year's Executive team to the 2013 Year's Executive team.

We still have Executive positions open

We are offering you the opportunity to hold a position on the SME Toronto's 2013 Executive Team as we roll out our 2013 Take Back Manufacturing plans and progressive Toronto Chapter events for 2013.

If you are interested or even curious about what being on the SME Chapter's Executive team is like, or would consider volunteering on anylevel, please review the more detailed information link below on these positions and contact me at <u>nigel.southway@smetoronto.ca</u> t: (905) 464-5517

OR

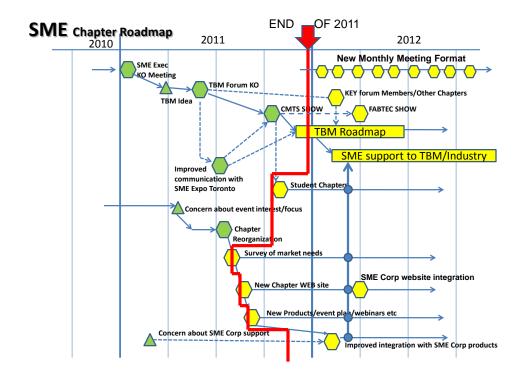
I look forward to seeing you at the event !!!

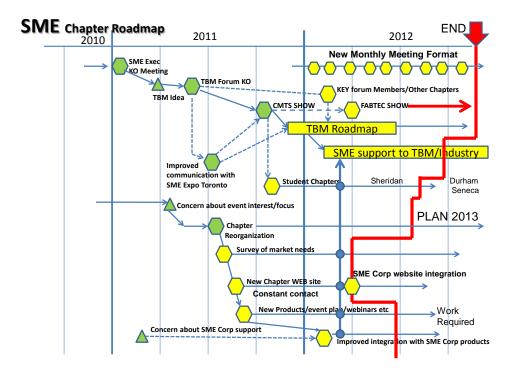
Best regards,

Nigel Southway

SME Toronto Chair-2013 Society of Manufacturing Engineers Toronto e: <u>Nigel.Southway@smetoronto.ca</u> w: <u>http://www.smetoronto.ca</u> t: (905) 464-5517 TAKE BACK MANUFACTURING <u>www.sme-tbm.org</u>







2013 Plan

Nigel continue in a 2nd term as Chair for 2013 mainly to maintain continuity.... Vote was taken by 2012 Executives..

Conditions of acceptance ..:

1/We appoint a chair elect in early 2013 so they can start to assume the chair type duties through that 2013 year as much as possible and go into the chair position in 2014 year fully engaged.

2/ We Form a new and broader executive with a more formal executive structure by Q1 2013However..ensure that these members will take responsibility for tasks by signing a pledge... avoid weak resolutions of the past

3/ We document a formal business plan for the chapter.



2013 Plan

Initiatives to follow..

Continue the TBM Initiative to maintain the back-bone of interest in the chapter .. To gather ongoing membership and build alliance's and make progress on the 3 TBM thrusts..

Continue the monthly meeting format with TBM related topics.

Continue the 2 new websites until we are confident with the SME Corp Web-site to migrate... links are in place already.

Ensure strong mail out and communications continue.

Perform a formal request for members ... Request support from Local Canadian rep to do this.

Gather support and cross membership with affiliated associations wh built relationships over last year.



2013 Plan

Initiatives to follow..

Continue the work already planned and started to re-birth the Student chapters... Sheridan/Seneca/Durham/ Algonquin etc.

Undertake the debrief on the TBM survey results and leverage a review of the SME product set to assist with a TBM toolkit to assist industry members improve and compete.

Start physical or virtual technical communities that follow the SME structure using Executive leaders that are appointed.

Structure events and plant tours around these Technical community activities...

Plus.....





Society of Manufacturin Engineers

SERVE ON THE SME TORONTO EXECUTIVE TEAM in 2013



Dear Members and Friends....

The SME Toronto Chapter is transitioning from the very successful 2012 year's Executive team to the 2013 Year's Executive team.

We are offering you the opportunity to hold a position on the SME Toronto's 2013 Executive Team as we roll out our 2013 Take Back Manufacturing plans and progressive Toronto Chapter events for 2013.

We have Executive positions currently open for a selection process.

If you are interested or even curious about what being on the SME Chapter's Executive team is like, or would consider volunteering on any level, please review the information link below and contact me at nigel.southway@smetoronto.ca

I look forward to hearing from you soon!

Best regards, Nigel Southway SME Toronto Chair-2013



MAKE A DIFFERENCE TO THE MANUFACTURING COMMUNITY!!

EXECUTIVE POSITIONS TO FILL

Chair-Elect Chair 2014

Secretary (open)

Treasurer (open)

Innovation and Creativity coordinator-(open)

Computer Integrated Manufacturing coordinator-(open)

Product & Process Design and Management coordinator-(open)

Manufacturing Education coordinator-(open)

Rapid Technologies & Additive Manufacturing coordinator-(open)

Forming & Fabrication coordinator-(open)

Automated Manufacturing & Assembly coordinator-(open)

Industrial Laser coordinator-(open)

Machining & Material Removal coordinator-(open)

Plastics, Composites & Coatings coordinator-(open)



Why become an SME Chapter Executive Volunteer?

The Toronto Chapter is one of the Society of Manufacturing Engineers' largest, most active and most successful Chapters. With approximately 500 members and thousands of visitor contacts within our local communities, we believe our Chapter provides one of the best ways to connect and network with your peers on a professional basis in the area of manufacturing.

The SME Chapter is affiliated with like-minded associations and communities who support the Take Back Manufacturing initiative which is dedicated to Restoring our Manufacturing Sectors and providing support for local manufacturing and process excellence. As a Chapter volunteer, you will represent not just the SME, but, by extension, all of these organizations who share our goals.

The **Take Back Manufacturing** initiative is important to the future of Ontario manufacturing and the prosperity of the province itself, and we will continue the journey with your help in 2013. We can't just leave it up to others and hope it gets done. We must be "the others" that will help Ontario Manufacturing return to prominence and prosperity for all through a renewed focus on capability and competitiveness.

We also believe that volunteering for the SME Chapter can be a highlight of your work history rather than just a footnote. The skills and knowledge and business contacts the Chapter volunteers cultivate in technical know-how, business practices, team leadership, project management, financial management, presentation skills, public speaking and business networking will help our volunteers establish their personal brands and develop and demonstrate expertise that will make them stand out in the manufacturing and service sectors.

What does a Chapter Executive Volunteer do?

The Executive Team consists of the Leadership core team and a range of special technical community coordinators.

Executive Volunteers must be an SME member (you can join if you're not already a member). We encourage a wide range of skills and disciplines for our executive positions. Each position has its own responsibilities, but every Chapter Volunteer is expected to abide by the SME and Toronto Chapter's Code of Ethics and Guidelines.

We ask our Executive Volunteers to be committed to the position they take on and to be prepared to spend the time and make the effort necessary to meet our goals and to keep our Chapter successful. Time commitments may vary with the position taken on and fluctuate between weeks, but on average it is estimated that the weekly time requirement will be 2 to 5 hours.

Executive Volunteers are expected to attend the monthly chapter meetings, quarterly Strategy Sessions, and the occasional special event meeting as required by their positions.



SME Toronto Chapter Volunteer Positions for 2013

We are organized into 2 types of positions, the Leadership core team that undertakes to manage the running of the chapter, and Special Technical Community Coordinator positions that focus on moving us forward in those specific focus areas.

The 2013 Leadership Core Team positions:

Chair 2013, (Nigel Southway.... Agreed to serve a 2nd term in 2013)

Chair-Elect, (for Jan to Dec 2014) (Open)

Treasurer, (Open)

Secretary/Event coordinator. (Open)

The Leadership Core team will have the overall responsibility to ensure the continued success of the Chapter.

All positions have the responsibility of transferring knowledge pertaining to their positions to their successors at the end of their term.

Chair – (Filled)

Execute the plan developed in the previous year and oversee the health of the chapter as well as Lead and motivate the whole chapter. Delegate authority and responsibilities. Answer policy and procedure questions. Member retention and recruitment. Chair and conduct planning meetings. Ensure planning and chapter reports are complete and submitted on schedule. Establishing a budget and providing oversight.

Chair-Elect- (open)

Develop an Operating Plan or Short-range Plan for upcoming year – include meetings and events planning and Member retention and recruitment.

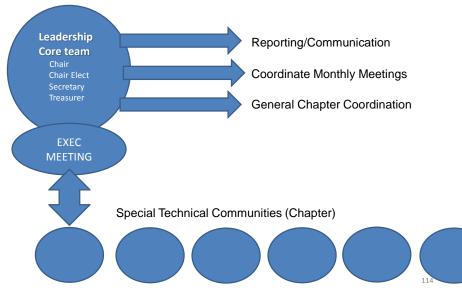
Secretary- (open)

Creating agendas for all formal meetings creates and distributes the agenda for planning sessions. Recording the minutes of those meetings and distributing them to all attendees. Maintains a central record of meeting minutes and Treasurer Reports as well as any other documents presented during meetings. Coordinating the website for booking the venues and necessary amenities for each event, costing and purchasing appreciation gifts for presenters etc.

Treasurer -(Filled until 1st Qtr 2013...open for balance of 2013)

The Treasurer's primary responsibility is to ensure the financial well being of the Chapter. This involves budgeting, collection of revenues, payment of expenditures, banking duties, organized tracking of all financial dealings, preparation of a monthly Treasurer's Report, filing of all financial documents and transferring gained knowledge to the following year's elected Treasurer. Other duties revolve around working with the Executive Team on capital approval, suggesting and exploring ideas which will generate cash flow for the Chapter.





2013 Special Tech Community Coordinator Positions

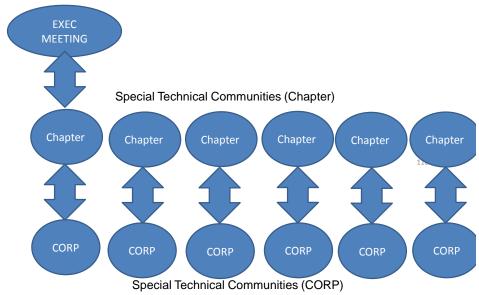
SME has strong special technical communities that are active via our corporate website and online webinars etc.

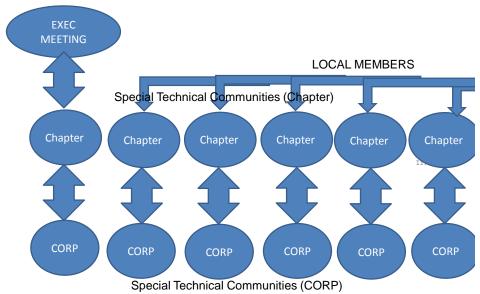
To bring a more local and personal contact to these communities and to foster and encourage and support local manufacturing to become involved and develop a competitive edge on the journey to Take Back Manufacturing we will appoint Special tech community coordinators. The role will be to ensure we are current and active in these communities and also develop a local contribution within these communities.

The special tech communities coordinator positions currently planned are:

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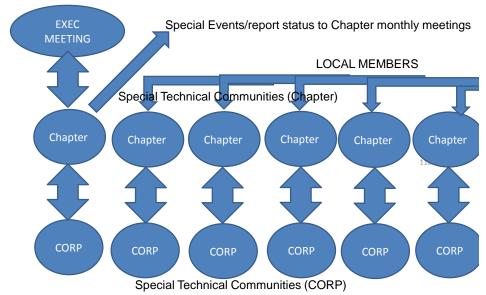
SME Toronto Chapter Organization





SME Toronto Chapter Organization

SME Toronto Chapter Organization



Innovation and Creativity Coordinator-(open)

The mandate of Innovation and Creativity is to promote and share best practices in innovation and creativity, and assist the turning of innovation and creativity into results by bringing new ideas to market. The real goal is to deal with the business challenges of bridging the divide between Concept and manufacturing result.

Forming & Fabricating Coordinator-(open)

Concentrates on key metal forming and fabricating technologies

The overall usefulness of metals is due largely to the ease by which they can be formed into useful shapes. Nearly all metal products undergo metal deformation at some stage of their manufacture. By rolling, cast ingots, strands and slabs are reduced in size and converted into basic forms such as sheets, rods and plates. These forms then undergo further deformation to produce wire, or the myriad of finished products formed by processes such as forging, extrusion, sheet metal forming and others. The deformation may be built flow in three dimensions, simple shearing, simple or compound bending or complex combinations of these. The stresses producing these deformations can be tension, compression, shear...the specific processes are numerous and varied and the journey to continue the expansion of this technology as an important role in the manufacturing of products must continue.

Automated Manufacturing & Assembly Coordinator-(open)

Identifies and pursues advancing technologies and techniques in automation and assembly and shares knowledge through networking, publications and events...

Assembly in the manufacturing process consists of putting together all the component parts and subassemblies of a give[n] product. Assembly includes fastening, performing inspections and functional tests, labeling, separating good assemblies from bad, and packaging and/or preparing them for final use.

Assembly is unique compared to the methods of manufacturing such as machining, grinding, and welding in that most of these processes involve only a few disciplines and possibly only one. Most of these non-assembly operations cannot be performed without the aid of equipment, thus the development of automated methods has been necessary rather than optional. Assembly, on the other hand, may involve...one machine, many of fastening methods such as riveting, welding, screw-driving and adhesive application. Automatic parts selection, probing, gaging, functional test, labeling and packaging are also involved. Eliminating unnecessary effort

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Industrial Laser Coordinator-(open)

Promotes laser technology in North America with high intensity by educating the market and advancing the laser technology base.

A LASER (from the acronym of Light Amplification by Stimulated Emission of Radiation) is an optical source that emits photons in a coherent beam. Laser light is typically nearmonochromatic, i.e., consisting of a single wavelength or color, and emitted in a narrow beam. Laser action is explained by the theories of quantum mechanics and thermodynamics. Many materials have been found to have the required characteristics to form the laser gain medium needed to power a laser, and these have led to the invention of many types of lasers with different characteristics suitable for different applications. The laser was proposed as a variation of the maser principle in the late 1950s, and the first laser was demonstrated in 1960. Since that time, laser manufacture has become a multi-billion dollar industry, and the laser has found applications in many fields including science, defense/aerospace, medicine, and consumer electronics.

Lasers benefit engineering applications because of their monochromatic, directional, and coherent characteristics. Being able to control a broad range of laser parameters precisely is what allows mechanical engineers to use lasers for manufacturing processes. Some laser manufacturing activities include cutting, welding, heat treating, cladding, vapor deposition, engraving, scribing, trimming, annealing, and shock hardening. Laser manufacturing processes compete technically and economically with manufacturing processes such as mechanical and thermal machining, arc welding, electrochemical and electric discharge machining, abrasive water jet cutting, and plasma spraying etc.

Machining & Material Removal Coordinator-(open)

Discusses, explores and advances ideas related to cutting processes and machining systems.

The MMR Community also offers opportunities for learning, networking and collaborating with your industry peers.

Machining is the process of removing unwanted material from a work piece in the form of chips. If the work piece is metal, the process if often called metal cutting or metal removal. U.S. industries annually spend \$60 billion to perform metal removal operations because the vast majority of manufactured products require machining at some stage in their production, ranging from relatively rough or non-precision work, such as cleanup of casting or forgings, to highprecision work involving tolerances of 0.0001 in. or less and high-quality finishes. Thus machining undoubtedly is the most important of the basic manufacturing processes.

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Plastics, Composites & Coatings Coordinator-(open)

Provides a focus on manufacturing processes of plastics, composites, and additive finishing and coatings technology. The community offers opportunities for SME members with like interests to connect, learn from one another and collaborate to further manufacturing knowledge and education.

Rapid Technologies & Additive Manufacturing Coordinator-(open)

Concentrates on the technologies and processes that help conceive, develop, test, improve and manufacture new products to bring them to market faster and more cost effectively.

Rapid manufacturing/rapid technologies/rapid prototyping are general terms describing a variety of methods used to directly construct three-dimensional models and end-use products from electronic data. The systems use CAD data to build fabrications layer by layer in very thin cross-sections using a variety of 3 dimensional additive printing or deposition processes.

Computer Integrated Manufacturing Coordinator-(open)

This will concentrate on how we leverage computerized technology in an integrated manner to make manufacturing more productive and competitive and will include technologies such as CAD/CAM Design Software and Simulation Packages, Factory control, data management and Management Information System (ERP/MRP), IT in general etc.

Product & Process Design and Management Coordinator-(open)

Discusses, investigates and advances ideas related to product design and process management methodologies, as well as lean and six sigma improvement concepts.

Lean and Six Sigma are the most widely accepted and successful business process improvement strategies in the world. But In North America less than 5% of companies achieve sustainable results and they increasingly realize that the secret lies in the necessity of actively and successfully addressing Lean Implementation.

The primarily focus will be providing education about and engaging the Manufacturing and other Business communities in the philosophy of Lean and Six Sigma.

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Manufacturing Education Coordinator-(open)

We need to take an active role as industrialists in the need for education in manufacturing, career and professional development, and the manufacturing industry need for a skilled technical workforce that is trained and developed on an ongoing basis.

The community local effort must be linked through the local Manufacturing Education & Training environment. The focus is on educational aspects, including careers, educational opportunities, excellence in academic programs and professional credentialing, that specifically address the diverse needs of manufacturing enterprises

Development of SME Student Chapters will also be a strong focus as the success of manufacturing in future years will largely depend on getting young people interested and involved with manufacturing now. We have identified the need to improve Manufacturing's image and popularity with young people. We will need to move manufacturing away from the image of being "dark, dirty, dangerous and difficult" and bring back the "cool" factor in the eyes of youth and drive engagement at all ages and levels of the educational system.

This will require visionary and energetic people who will lay the foundation for success in 2013 and the implementation of a fully integrated Engineering Apprenticeship system.

Manufacturing education will need to encompass a wide range of teachings, including degree programs that prepare graduates for roles as engineers and technologists in manufacturing. It also includes special training and/or certificate programs that prepare graduates for roles in technical positions as technicians and skilled workers, as well as professional development courses and continuing education for the manufacturing workforce.

An Integrated Apprentice style education and training curriculum focused on manufacturing is the preferred choice by industry for individuals who fulfil the role of a manufacturing engineer or manufacturing technologist. The manufacturing engineer uses knowledge and expertise to invent, design, integrate and improve technical manufacturing processes and, in support of product design, to provide producibility analysis. The manufacturing technologist's role is to apply his/her knowledge to develop production systems and improve or support manufacturing processes today. We need to assist in this experiential teaching process by offering the young engineer a strong and encouraging learning environment.

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Other Suggestions??

If you have an idea that you believe cannot be incorporated into one of the above positions and you would like to take the lead on developing such a suggestion lets discuss that opportunity together.

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Kevin McCormick

Member and Industry Relations Manager for Canada.

In this role, Kevin will lead membership recruitment, retention, and engagement initiatives in this key market for SME Membership, as well as develop key relationships with industry, government entities, and SME partners in Canada.

Kevin will be based in SME's Markham office and will be working closely with the SME Canada Team.

The Technical Communities!!

